

# Don Sutherland Mortgage Broking

I have been writing mortgages in Australia since 1998 and associated with AFG since 1999. I offer a comprehensive range of Lenders and facilities to suit a variety of borrowing requirements. I have many clients that have used my services on more than one occasion over a number of years. This repeat contact and word of mouth referral I believe is testament to my service.

Over 50% of my business comes from referrals from satisfied customers and clients coming back to me each time they require finance. Whether you are a First Home Buyer, an Existing Home Owner or a Property Investor, I can guide you to an appropriate mortgage package.

My job is to make the process of applying for your home loan as simple as possible. I will help you:

- select the right lender according to your circumstances,
- present your mortgage application to the lender and
- follow the application through to approval and settlement.

I oversee the application process right through to settlement; liaising with the Bank, your Solicitor, the Banks Valuer and your Real Estate Agent, all the while keeping you in the loop with regular updates on progress. When going direct to any Bank, their staff will only offer you that Banks products; not being able to compare with a competitors loans.

As a Mortgage Broker accredited with over 30 Lenders I offer you a wide range to choose from and more loan products to better tailor your borrowing outcome. I attend regular seminars and professional development training sessions that ensures my industry knowledge is kept as current as possible. This enables me to keep abreast of new loan products and various niche facilities come onto the market.

## Associations & Industry Bodies:



**AFG** is the biggest mortgage broking house in Australia and an industry leader with technology that links in directly with Bank loan systems providing instant application approvals on line.



**MFAA** is the main industry governing body in finance broking; providing backing and promoting ethical standards in the finance industry; ensures broker leading edge knowledge and continuous improvement; provides learning courses and seminars to broker; piece of mind for clients that MFAA associated brokers are reputable.



**COSL** is the dispute resolution body that provides clients with an independent company for any complaints; accreditation shows ethical standards willingly meet by me; client piece of mind should anything go wrong with their broking experience.



### NEED HELP WITH FINANCE?

Call Don Sutherland Mobile: 0414 246 821 Office: 07 3806 8997

Email: [don@donsutherland.com.au](mailto:don@donsutherland.com.au)